**JH Stingrays Board of Directors**

November 27, 2023 5:15pm at Holland & Hart 645 S. Cache

1. Roll call: Dessa Reimer, Molly Frobouck, Bonnie Kovacs, Julie Scharnhorst, Jen Givens, Jen Baxter, Sharifa Suniga, Ricardo Villanueva Ortonez and Tracy Haling were present.
2. Minutes from the October 2023 meeting were approved.
3. Officer reports: Bonnie reported that the P&L from the Fall in the Hole meet showed we covered our expenses with the ad sales, concessions and meet fees. She also reported that Heather Burcham has officially signed on for the bookkeeper position and will be paid hourly until a monthly rate can be determined. Julie Scharnhorst—treasurer elect, Bonnie and Heather will all work together to set up the QuickBooks feature that allows coaching hours to be clocked for each practice session, as well as logging workout writing time, off deck hours and meet coaching payments.
4. Old Business:
   1. Fundraising.
      1. Old Bill’s: Dessa reported that a total of $15,350 donations were received with a $10,000 match from Old Bill’s which equaled $25,450 for this fundraising effort. This amount tops the roughly $21,000 received last year.
      2. Pizza with a Purpose: A check was received from Hand Fire Pizza for $756 from pizza sales. This is in addition to the $1300 earned from raffle ticket and tshirt sales that night.
   2. Meets.
      1. Lander Spook Splash: 30 swimmers attended with 3 coaches for the multi-day meet. The overall sentiment was that this should be added to the meet calendar for next year.
      2. Fall in the Hole: Tracy reported that 182 swimmers registered for the meet and that the meet ran smoothly. Tracy also thanked Jen Baxter for her role as co-meet director and volunteer coordinator and Molly for organizing concessions, hospitality and the team pizza party.
   3. Travel fee increase report: The board reviewed the results of the travel fee increase to $50 for a one day meet and $75 for a multi-day meet, implemented over the past three meets. The travel fee increase has shown a positive trend with coaching expenses being completely covered over the average of the past three meets. There was discussion led by a parent member asking about ways to decrease practice and travel fees overall and concern that with the increase in fees that families are being priced out of the team. Several cost saving ideas were presented including transparency with travel cost up front and emphasis on one day meets that don’t require an overnight stay and have a decreased travel fee associated with it. The board will continue to discuss cost-savings, where possible, and implementation of a financial support program or incentives for families who need extra help to cover costs.
   4. Winter lanes negotiations with the Rec Center: Dessa reported that our lane fees were held at $5/lane/hour for the winter session while construction is ongoing because there is no utilization of the improvements, but once the remodel is completed that the fees are expected to double. In addition, the Rec Center is requiring two lanes be open to the public at all times, including during the high school seasons. This pinch point of lane availability is requiring creative scheduling for the current swimmers and also preventing any future growth of the team. All ten new members added for the winter session from the waitlist were able to be added due to fall session swimmers stepping away from the team. Dessa predicts that Fall 2024 signups will not accommodate all returning swimmers and parent volunteering and the expectation of swimmers to compete in meets will be taken into consideration. Coordinated efforts will be made to obtain permission for 8 lanes during the fall session to avoid cutting swimmers.
5. New business:
   1. Winter registration update and planning.
      1. New swimmer report and parent meetings this week. Dessa will lead the new parent meetings for the four Level 1 swimmers, five Level 2 swimmers, and one Level 3 swimmer.
      2. Coach schedules for winter session: Dessa presented the coach schedules for the winter session ending February 22nd.
      3. Morning program report/needs: Those who expressed interest in adding morning practices starting December 1st will be emailed the registration link.
      4. Plan for February swim lanes: Dessa will email the Rec Center to request morning practice lanes Tuesday and Thursdays from February 12-22, with the hope that by moving a practice group to mornings will alleviate the space issue so all Level 2 can continue to practice until the end of the session. March will be offered as an add-on month and will only be offered to those swimming in the spring session.
   2. Upcoming meets:
      1. AZ Fast Winter Lights. 15 swimmers are signed up to attend this travel meet.
      2. Polar Bear Plunge. 37 swimmers are signed up for the Pinedale district meet.
   3. Holiday gift for coaches: Molly has already started the holiday baskets for the nine coaches.
   4. Gear orders: Molly updated the Stingray on the SwimOutlet website for parkas.
   5. Budget session scheduled for January 9th at 6pm.